

# Indonesia-Korea Collaboration on IKN Relocation:

# **Current status and suggestions for the future**

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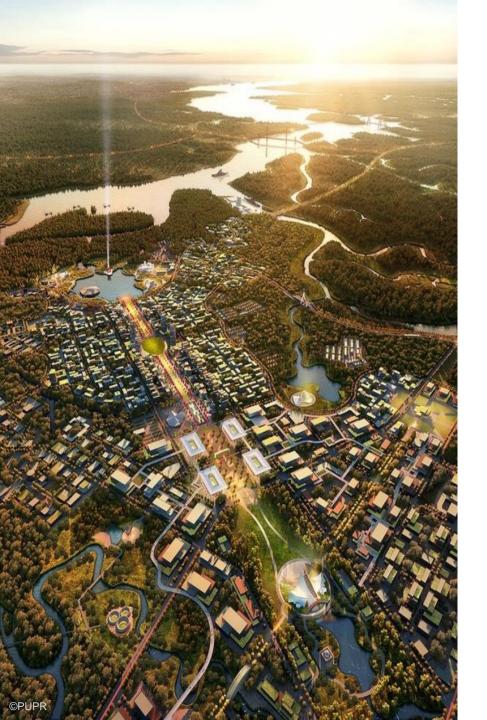
Executive Vice President



On behalf of







# **Contents**

- 1. IKN Relocation A view from outside
- 2. Current status of collaboration
- 3. Achievements and limitations
- 4. Future schedule
- **5. Suggestions and Requests**





#### 1. IKN Relocation – A view from outside

Solid economic growth powered by surged trade surplus is heralding favorable setup for the capital relocation. Political consistency will strengthen foreign investors' trust.

Trade surplus thanks to bullish commodity prices

- Tax revenue soaring / 3 consecutive quarter 5+% YoY growth

Nusantara Authority launched

- Transition team is in active discussion

Very much detailed IKN presidential orders

- Construction standards, Utilities map, BIM work, etc.

Land preparation and works already started

- Various works are already on tender

Emotional resistance

 Inland commute impossible / underdeveloped image

Political risk of cancellation

- Force majeure

VS.

MDB's passive stance so far - e.g. WBG





#### 2. Current status of collaboration

1) G2G

# MOU ('20. 1. 13, in effect for 5 years)



- MOEF's IKN Planning supports: EIPP (Economic Innovation Partnership Program)

and advisors dispatch to Bappenas (Estimated in October 2022)

MOU ('19. 11. 25, renewed on '22.7.28)



MOLIT's IKN Planning supports:
 K-City Network,

and Experts dispatch to PUPR (Feb 2020~)

Both EIPP and K-City Network operated by



With annual budget of approx. 3 mil. (for Indonesia only)





#### 2. Current status of collaboration

# 2) G2B

#### 'Team Korea collaborating for IKN relocation'

- Formed in Feb 2021
- A public-private committee (26 member corp./institutions)
- Active engagement with Indonesia public (congress) and private (Indonesia Real estate Association) sectors



## 3) B2B

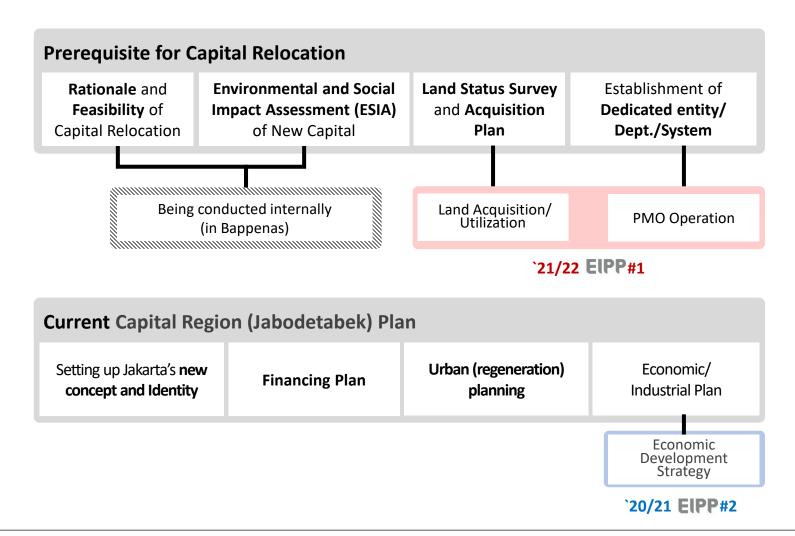
#### So far the least active area, but...

- Indonesia Real estate Association started discussion with Korean private companies
- Collaboration discussion also started between Korean and Indonesian construction companies





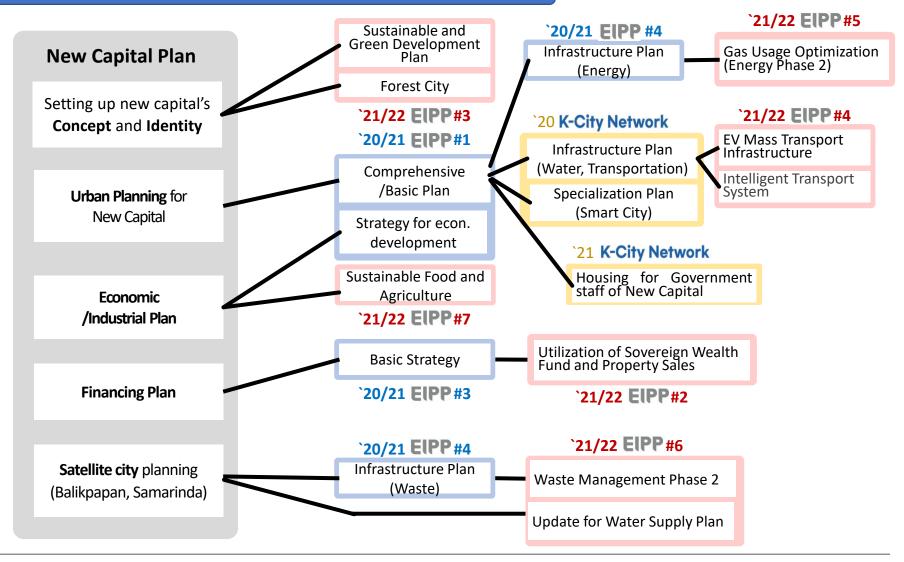
#### **Planning / Policy advisory by EIPP and K-City Network**







### Planning / Policy advisory by EIPP and K-City Network







EIPP and K-City Network supports lead to project development and investment

Private sponsors in move for a project developed by K-City Network

Smart city basic planning
K-City Network 2020

Smart residence pre-F/S
K-City Network 2021

Sponsors preparing investment proposal (Unsolicited)

Sponsors' budgets

EIPP's transformation: from policy advisory to actual project preparation

Policy advisory / Sejong case analysis / Basic planning

EIPP 1st year

Policy advisory / Sejong case analysis / Basic planning EIPP 2<sup>nd</sup> year

Solar power pre-F/S /
Industrial estate pre-F/S
EIPP 3<sup>rd</sup> year ~





#### Other achievements

Consistent supports since highly uncertain times

 Compared to other foreign governments or companies that withdrew their position, Korea showed its most sincere will for partnership

IKN law, orders with detailed master plan

- Deliverables of **EIPP** and **K-City Network**were digested and partially reflected

Bappenas – KIND close working level relationship

- Real-time messaging / Regular videoconference
  - Increased face-to-face discussion thanks to improved COVID situation

#### Limitations

Organizational integration not yet done

- Information and works are fragmented, rather than integrated

Limited access to core information

- This one is solved as IKN law and orders were publicly opened

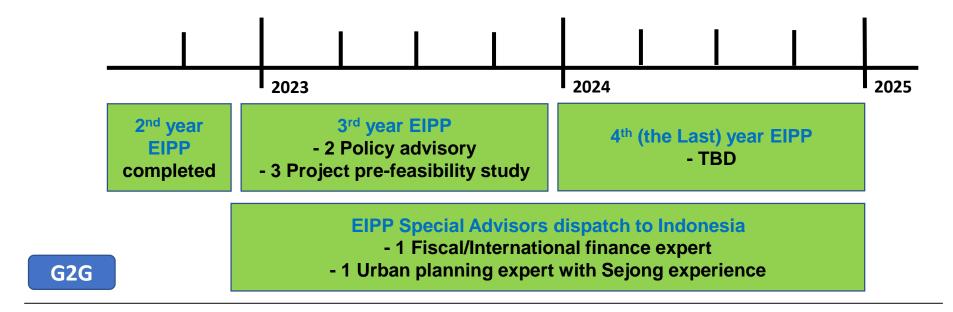
Building trust between partners is not enough

- Closer G2G, G2B and B2B collaboration on actual implementation will be the key in the future





#### 4. Future schedule



G2B, B2B

IKN East
Residence
Consortium formed

IKN East Residence Proposal submission IKN East Residence Negotiation with Govt. IKN East
Residence
Pilot village
construction

Based on 3<sup>rd</sup> year EIPP pre-F/S result Unsolicited proposal for energy, industrial estate will be followed





# 5. Suggestions and Requests



To Korean companies: No time to doubt or hesitate – Consider IKN relocation is being done and act on it

Carry out activities like marketing, intelligence, partnership making

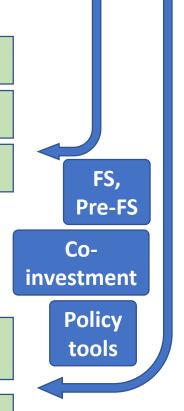
Form a consortium with local partner and review the law and orders

Identify government needs and prepare and submit proposal to government

To Indonesian government: <u>High visibility on policies and</u> implementation will bring foreign investments

For example: announcing which government buildings will be on sale or lease due to relocation will bring developers' interests to invest

Announcing specific project needs for the new capital will provide directions to foreign investors





# Terima Kasih 감사합니다 Thank you very much

